Delinea Unlocked

Delinea Unlocked • Ft. Lauderdale 2024

Agenda (subject to change)

Ft. Lauderdale, Florida, March 19-21

Tuesday, March 19
- (From) 4pm — Hotel Check-in
- 6pm – 10pm — Registration and Welcome Dinner

Wednesday, March 20
- 9am – 5pm — Plenary & Workshop Sessions, Activity
- 7pm – 11pm — Awards Dinner

Thursday, March 21
- 9am – 3pm — Plenary & Workshop Sessions
- (From) 3pm — Delegates Depart

Main Stage Plenary

Conference Host
Tim Puccio, Senior VP Global Channel & Alliances, Delinea

CEO Business Performance and Strategy Update
Art Gilliland, Chief Executive Officer, Delinea

Delinea Channel – What's Next to Support Mutual Growth
Kara Trovato, VP Channel Americas, Delinea

Delinea Go To Market Strategy and What it Means for our Partners
David Castignola, Chief Revenue Officer, Delinea

Expanding Horizons – Leading the Future of PAM and Beyond with Product Innovation
Phil Calvin, Chief Product Officer, Delinea

Partner Perspectives (4 sessions)
Executives from Delinea Partners share stories, relating customer wins and successful growth strategies

Risks of Identity and Credential Based Cyberattacks – Why Customers Need Us
Joseph Carson, Chief Security Scientist and Advisory CISO, Delinea

The Evolving Role of the CISO
Myrna Soto, CEO & Founder, Apogee Executive Advisors, Global CISO Emeritus, Delinea Board Member

Workshops

Delinea Platform
Solving customer business challenges, positioning to win, competitor vendor comparison

Introducing Identity Threat Detection and Response (ITDR) to Delinea Platform
Solving customer business challenges, positioning to win

Privilege Control for Servers (PCS)
Solving customer business challenges, positioning to win, competitor vendor comparison

Privilege Manager
Solving customer business challenges, positioning to win, competitor vendor comparison

Working with Delinea Sales Engineers
POCs / POVs, labs, collaborating on customer solutions

Working with Your Customer
Delinea's approach to discovery and identifying pain points when working with your customers