Health Insurance Provider
Health insurance provider rolls out enterprise PAM strategy

**Challenges**

A major health insurance provider had been using a basic password management tool and realized it couldn’t meet their current or future requirements. They needed to adopt an enterprise-class PAM solution to lower risk, improve productivity, and meet the corporate-wide mandate.

The IT security team wanted to secure all types of privileged accounts across the organization, such as Active Directory, Linux/Unix systems, mainframes, midrange systems, network, storage management systems, databases, security systems, service accounts and applications that contain sensitive information.

Additionally, they needed to establish an approval process to provision and de-provision accounts as well as monitor and manage privileged sessions to increase oversight and improve incident response.

**Solution**

The team specifically searched for a cloud-based PAM solution that could address all of their requirements while minimizing management time and resources.

The System Administrator spearheaded the selection of an enterprise cloud PAM solution. He brought multiple teams into the decision-making process and put a number of PAM providers to the test. “With Delinea, the choice was easy. It did everything they said it could do.”

He and his team were able to get started with Secret Server Cloud right away. “I had an initial meeting with Delinea engineers and then I just dove right into it.”

**Background**

This large health insurance provider is a network of 39 insurance companies, serving 80 million Americans across the nation. They set security guidelines centrally and has mandated each member company have a comprehensive Privileged Access Management (PAM) solution in place by 2022.
Business impact

The roll out was straightforward, in less than three months, the System Administrator says, “we went from a base level password management system to a fully functional, multi-faceted solution that meets multiple needs as opposed to just stored passwords.” Initially, 10 IT administrators are using Secret Server to address the core PAM requirements of discovery, vaulting, credential rotation, multi-factor authentication, approvals, and session monitoring.

Secret Server’s Discovery capability quickly became a staple feature that provided immediate return on their PAM investment. IT organization estimates that “finding right away where accounts are being used has shaved hours of investigation off multiple projects.”

Roadmap to an enterprise-wide PAM strategy

With Delinea as the foundation, the team is building out their long-term PAM strategy. During their selection process, they not only evaluated the critical, mandated capabilities that needed to be deployed right away, but also considered ongoing requirements as they scale their overall PAM over time. They recognize and appreciate Delinea can grow with them as they expand their use of PAM throughout the organization. Some of these include detailed reporting, privileged behavior analytics and the roll-out of Secret Server to their business users.

The product is fantastic. It just works. It’s not only simple, but also complex in what it can do for us as an IT department,” says System Administrator. “I love Secret Server, and it will be a staple in this company for years to come.”