



From Months to Minutes:

Graebel's journey to streamlining systems and realizing a smarter Dynamics365 strategy

✓ Challenges

As Graebel aimed to implement least privilege access control to improve their security posture for all their business applications and approached their Microsoft Enterprise Agreement (EA) renewal, it became clear that a more strategic and disciplined approach was needed to address operational and compliance challenges within their Microsoft Dynamics 365 (D365) environment. The organization faced several critical issues:

- **License Optimization:** The user base was oversized relative to actual business needs, leading to inflated licensing costs that needed to be addressed before renewal negotiations.
- **Access Control Gaps:** Users had more access than required, increasing risk and undermining least privilege principles.
- **Segregation of Duties (SoD) Conflicts:** There was no formal mechanism in place to identify and resolve SoD violations, exposing the organization to potential audit and fraud risks.
- **Limited Auditability:** Native D365 reporting and control mechanisms lacked the automation and visibility needed to support timely audits or to provide proactive risk management. These challenges led Graebel to seek a tailored solution for better access insights, streamlined compliance, and stronger D365 governance.



Fastpath has been instrumental in helping us understand and manage access rights, with an intuitive user interface that streamlines the review of permissions down to the lowest level of detail”

→ Director of Enterprise Applications

Background

Graebel began in 1950 by hauling household goods and quickly grew year over year. As technology and transportation advanced, more organizations expanded globally, and relocation needs became increasingly complex. Moves were no longer just across state lines—they spanned continents. Companies needed strategic mobility support, and Graebel rose to meet that challenge. Today, Graebel is a leading talent mobility provider, supporting organizations in 165 countries across six continents, with nearly 1,000 employees worldwide.

GRAEBEL®

✓ Solution

By implementing **Fastpath Access Control with Telemetry** and **Fastpath Security Designer for D365 Finance & Operations**, Graebel gained immediate visibility into user licensing and access positions—achieving results faster and with more granularity than ever before.

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Compared to other tools that the Graebel team evaluated, Fastpath stood out for its industry-recognized leadership in D365 security and auditing, but also for its broader integration



Fastpath Assure has been a game-changer in helping us gain deep visibility into user access within Dynamics 365. It's already enabled us to identify and realize significant annual licensing savings, and it's proving to be a critical tool as we work toward implementing a robust role-based access control (RBAC) security model. If you're looking to strengthen your D365 governance, Fastpath is well worth exploring."

→ Director of Enterprise Applications

potential: While many vendors focused solely on Dynamics 365, Fastpath offered a more future-proof solution through its universal API and cross-application compatibility. The ability to rapidly interrogate system data in a user-friendly way has enabled this organization to **build target controls, proactively monitor activity, and conduct regular audits with confidence.**

✓ Results

With Fastpath, Graebel accelerated user access and licensing analysis, reducing tasks that once took months in D365 to just minutes. By applying a custom SoD rule set, they uncovered significant provisioning issues and gained immediate insight into access violations. Fastpath's telemetry provided essential data for these projects.

During their Microsoft Enterprise Agreement renewal, Fastpath helped identify substantial license optimization opportunities, saving \$60,000 in D365 licensing costs, with further reductions expected.

Additionally, Fastpath's detailed access reporting supports Graebel's enterprise-wide least privilege initiative, enabling their Information Security team to focus on role adjustments and testing. What once took months is now a streamlined, audit-ready process completed in a fraction of the time.

- **Improved Compliance and Governance:** Fastpath's SoD rule set lays a strong foundation for managing access risks. Though full deployment is pending, its capabilities are ready to enhance compliance.
- **Enhanced User Experience:** Fastpath's interface is clean, intuitive, and operates independently of the D365 UI—ensuring no performance lag. Telemetry integration enhances access insights with speed and detail.
- **Reduced Administrative Burden:** Reporting is now effortless with all relevant data in Fastpath, eliminating manual table pulls from D365 and streamlining audit prep and access reviews.



Fastpath, now part of Delinea, provides advanced security solutions designed to enhance security posture and simplify compliance processes. With centralized, cloud-based IT General Controls (ITGC), including Segregation of Duties (SoD), Fastpath enables businesses to efficiently manage and secure identities, enforce robust access controls, and track changes in data across critical business applications. Fastpath provides user-friendly security tools that deliver rapid results, helping organizations streamline their security, audit, and compliance workflows. As part of Delinea, Fastpath improves visibility and ensures comprehensive control over the entire IT ecosystem, empowering organizations to maintain robust security and compliance with ease and efficiency.